

## \*COVID-19 INITIATIVES\*

- HVAC Systems and Facilities Cleaning
- Protection Glass Panel Installations
- PPE Procurement

## KEY BUSINESS AREAS

### HVAC & REFRIGERATION SERVICES

- Commercial HVAC Installation & Service
- Refrigeration Services & Repair
- Commercial Kitchen Services & Repair
- HVAC Design Services
- Environmental Products Sales & Delivery
- Water Tower Cleaning & Treatment
- Routine Equipment Maintenance & Troubleshooting.
- Emergency Services

### ENERGY EFFICIENCY CONSULTING

- Energy Audits
- Facility Assessments & Implementation
- Building Optimization
- Engineering Design + Build Services
- Cost-Effectiveness Analysis
- Assess for Potential Green Technology Installations.

### FIRE PROTECTION SERVICES

- Fire Sprinkler Pipe Replacement
- Fire System Inspections Quarterly, Semi-Annual, & Annual
- Wet & Dry Pipe Installation
- Foam Suppression System Testing
- Pre-Action Sprinkler System Installation

### PROFESSIONAL PROCUREMENT

- Optimize Sustainable Advantage
- Strategic Sourcing Process
- Environmental Products Sales & Delivery

#### Products:

HVAC Equipment | Filters | Industrial Motors | Energy Meters & Sensors | Renewable Energy Equipment | Business Supplies | Office Equipment & Supplies | Facilities equipment | Air Handler Units| Return & Exhaust fans | Interior & Exterior Lighting | and other miscellaneous items your facility may need.

## CORPORATE OVERVIEW

**D.B. Sails' is a Service Disabled Veteran Owned Small Business (SDVOSB) and Minority Business Enterprise (MBE). With our services comes nothing less than devotion, respect, and integrity. We are the premium service and procurement resource for your facility.**

From assisting the Veterans Affairs to reach it's sustainability goals and equipment maintenance to professional procurement for a variety of government and commercial agencies, D.B. Sails is the premium choice for fulfilling your facilities service, equipment, and supply needs while also being efficient and cost conscience.

At D.B. Sails, we provide tailored solutions to clients and their facilities. From HVAC operation upgrades and maintenance to energy efficiency assessments and implementations, fire protection services to the procurement of essential products and equipment. Our diverse substantive sub-contractor and supplier relationships allow us to be a sole source to meet your needs while staying competitive. Our work is the presentation of our capabilities



## PAST EXPERIENCE

- COVID Plexiglass Panels. For Private & Common Areas - WPB VAMC
- Laundry Room Fire Sprinkler Replacement - WPB VAMC
- Emergency Fire Sprinkler Pipe Replacement- Miami VAMC
- Pre-Action System Replacement - Miami VAMC
- Procurement of Chiller Equipment and Supplies - WPB VAMC
- Replace 70ft (combined) of Cracked Pipe in Boiler Plant and basement (Miami VA)
- Foam Suppression System Inspections and Maintenance - Miami VAMC
- Laundry Room Fire Sprinkler Pipe Replacement - WPB VAMC
- Fork Lift & Street Sweeper, Transportation, Maintenance, & Repairs - Miami VAMC
- HVAC Full system replacement - WPB VAMC
- Fire Extinguisher Annual Inspections - SBA Office Downtown Miami, FL
- Glazing Replacement - WPB National Cemetary
- Impact Glass Safety Reception Barrier System E.R. & Psych Ward - WPB VAMC



U.S. Department of Veterans Affairs



U.S. Small Business Administration

## D.B. SAILS CORPORATE SNAPSHOT

**Fredrick M. Gayot**

**Owner/Chief Executive Officer**

Service Disabled Veteran Small Business (**SDVOSB**)

Florida Minority Business Enterprise (**MBE**)

Registered with the US Government SAM

Cage: **7YHS3** | Duns: **080590071**

Primary NAICS Codes: **238220** | **423730** | **541690** | **922160**

Secondary NAICS Codes: 4236220 | 238190 | 238210 | 423490 | 423610  
423850 | 541350 | 541620 | 561210 | 811310 | 811412

**We accept all credit cards and P-card purchases**

## CONTACT

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